Puma Biotechnology

Earnings Call Commercial Update



February 28, 2019



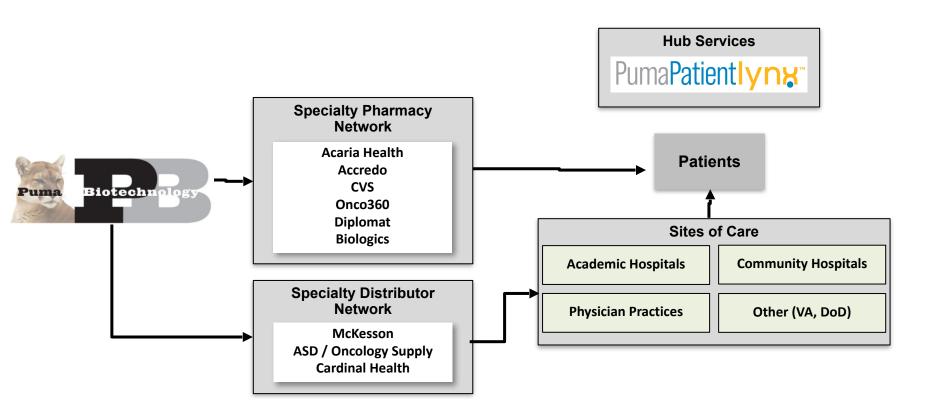


Forward-Looking Safe Harbor Statement

This presentation contains forward-looking statements, including statements regarding the timing of expected reimbursement and coverage decisions and regulatory approvals for NERLYNX. All statements other than historical facts are forward–looking statements and are based on the current expectations, forecasts and assumptions of Puma Biotechnology, Inc. ("Puma"). Forward–looking statements involve risks and uncertainties that could cause Puma's actual results to differ materially from the anticipated results and expectations expressed in these forward-looking statements. These risk and uncertainties are identified in Puma's Annual Report on Form 10-K for the year ended December 31, 2018 and any subsequent documents Puma files with the Securities and Exchange Commission. You are cautioned not to place undue reliance on these forwardlooking statements, which speak only as of the date hereof, and you should not rely on these forward-looking statements as representing Puma's views as of any date subsequent to the date of this presentation. Puma assumes no obligation to update these forward-looking statements, except as required by law.



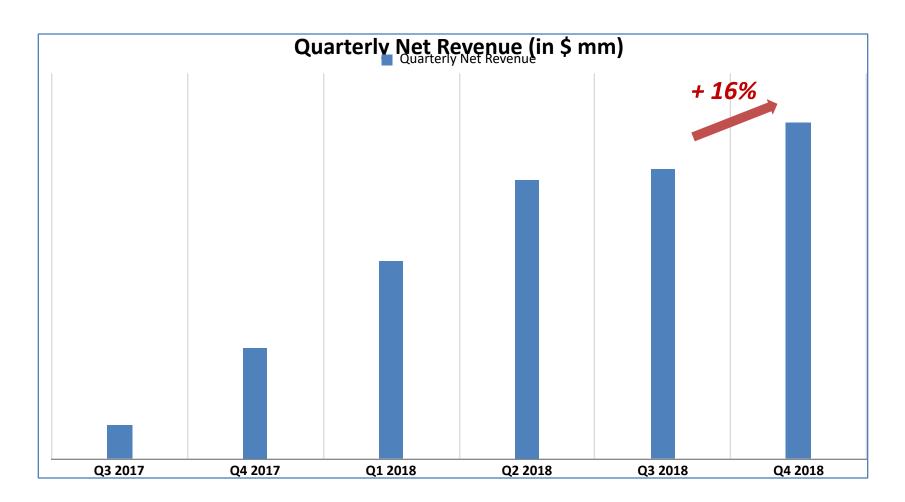
Puma's Pharmacy and Distributor Network





\$200.5 M in Net Revenue in 2018

16% growth from Q3 to Q4 - 2018





Bottles Sold By Quarter

12% growth from Q3 to Q4 - 2018



• SP = Specialty Pharmacy Network, SD = Specialty Distributor Network



Anti-Diarrheal Voucher Program Launched in Q3 2018

PumaPatientlynx Supportive Care Voucher Program

FREE 3-MONTH Anti-Diarrheal Products

BIN: 610020 GRC

GROUP: 99992591

D: XXXXXXXXXXXX

Instructions

- Present this voucher with a valid prescription at your local retail pharmacy to receive up to a 3-month max benefit per product.
- Eligible patients will receive their medication at no cost with a valid prescription. For eligibility requirements, see reverse.
- 3. If you have any questions, please call 1-855-391-0162 for more information.

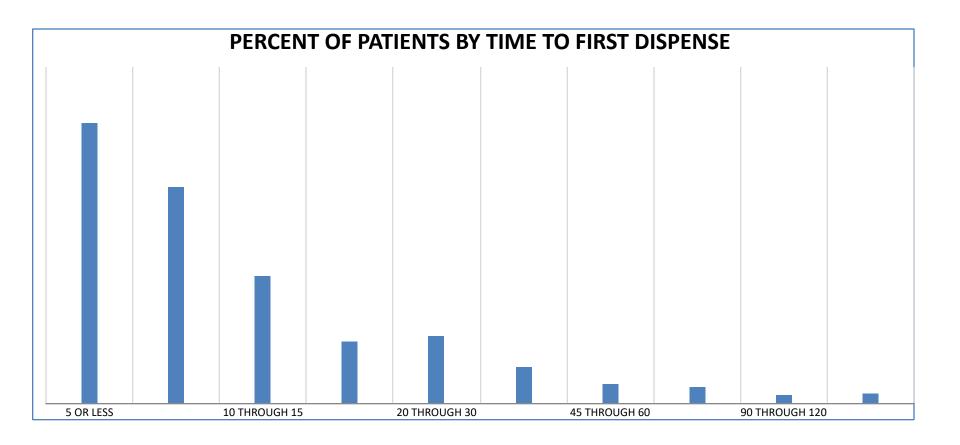
Free for Eligible Patients

Anti-Diarrheal Products

- Loperamide
- Colestipol
- Budesonide



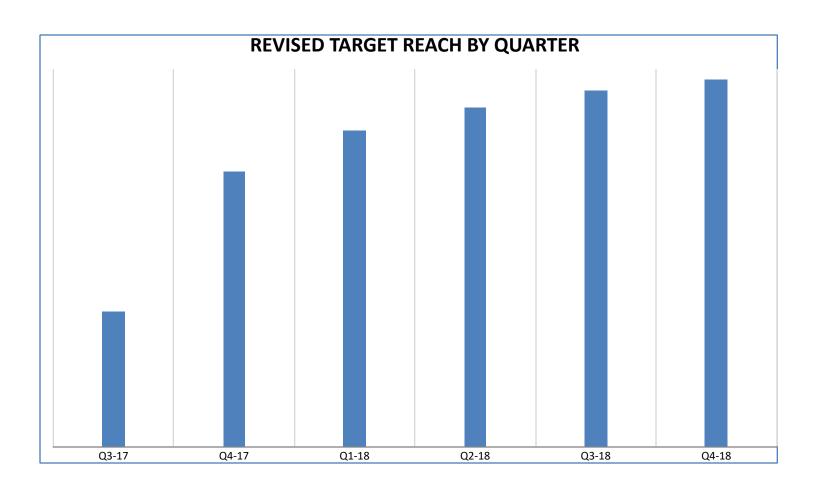
Time to First Dispense in Specialty Pharmacy Network



74% of patients receive their first dispense within 15 days of a network SP receiving the RX



68% of Targeted Prescribers Reached



- Reach defined as physician detailed.
- Numbers reported for historical quarters may be slightly different from previous statements due to data updates



Rest of World Partnerships – Timelines

Region	Partner	Expected Regulatory Approval
Australia	Specialised ® Therapeutics	• 1H 2019
Israel	MEDIS N Delivering Innovative Healthcare	• 1H 2019
Canada	UKnight	• 2H 2019
Greater China	CA∏bridge 北海康成	 1H 2020 – China 1H 2020 – Hong Kong 1H 2020 – Taiwan
Latin America South America	S PINT PHARMA	 2H 2019 – Mexico 1H 2020 – Argentina 1H 2020 – Chile 1H 2020 – Ecuador
		 1H 2020 – Peru 2H 2020 – Colombia 1H 2021 – Brazil





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