# **Puma Biotechnology**

Earnings Call Commercial Update



**August 7, 2025** 



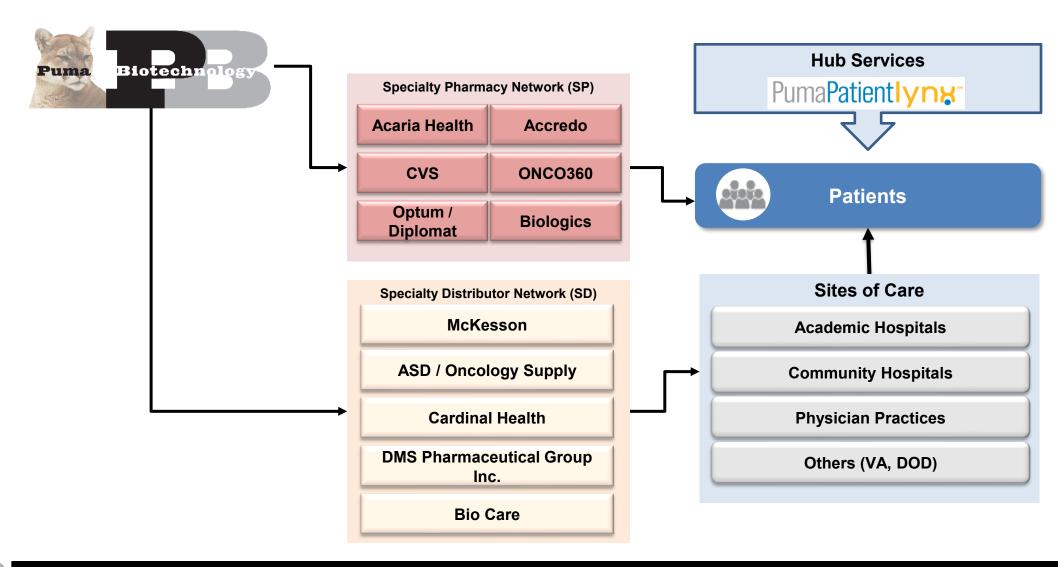


### Forward-Looking Safe-Harbor Statement

This presentation contains forward-looking statements, including statements regarding commercialization of NERLYNX® and the potential indications and development of our drug candidates. All forward-looking statements involve risks and uncertainties that could cause our actual results to differ materially from the anticipated results and expectations expressed in these forward-looking statements. These statements are based on our current expectations, forecasts and assumptions, and actual outcomes and results could differ materially from these statements due to a number of factors, which include, but are not limited to, any adverse impact on our business or the global economy and financial markets, generally, from the global COVID-19 pandemic, and the risk factors disclosed in our periodic and current reports filed with the Securities and Exchange Commission from time to time, including our Annual Report on Form 10-K for the year ended December 31, 2024 and subsequent filings. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. We assume no obligation to update these forward-looking statements except as required by law.



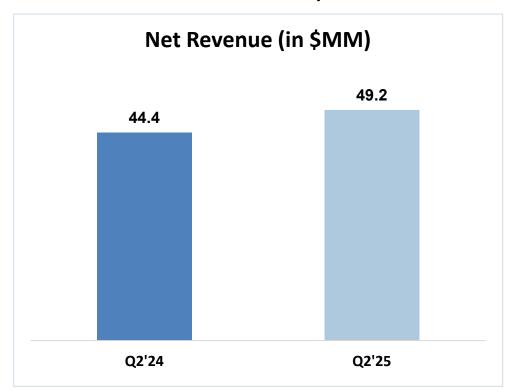
## **Puma's Pharmacy and Distributor Network**





### \$49.2 Million Net NERLYNX Revenue in Q2'25

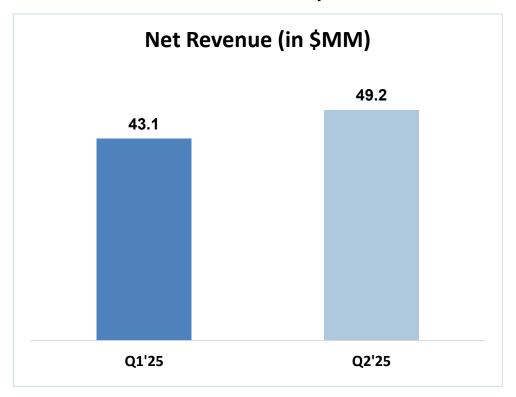
#### ~11% increase in Q2'25 compared to Q2'24



### **Inventory Change (\$)**

Q2'24	Q2'25
-\$2.3 mil	-\$1.3 mil

### ~14% increase in Q2'25 compared to Q1'25



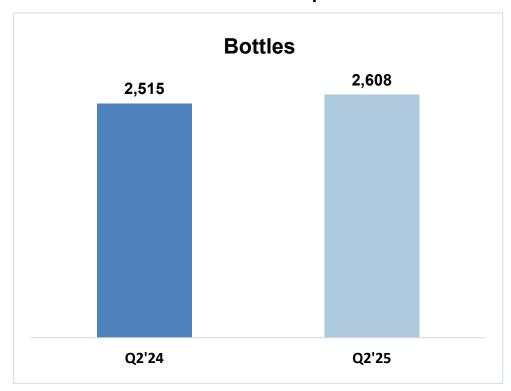
### **Inventory Change (\$)**

Q1'25	Q2'25
-\$4.7 mil	-\$1.3 mil



## 2,608 Ex-Factory Bottles Were Sold in Q2'25

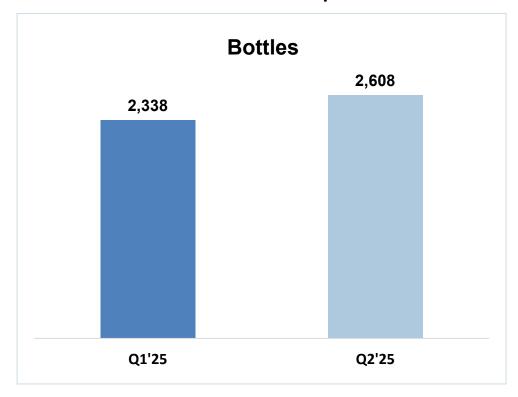
~4% increase in Q2'25 compared to Q2'24



#### **Inventory Change Bottles**

Q2'24	Q2'25
-132	-72

### ~12% increase in Q2'25 compared to Q1'25

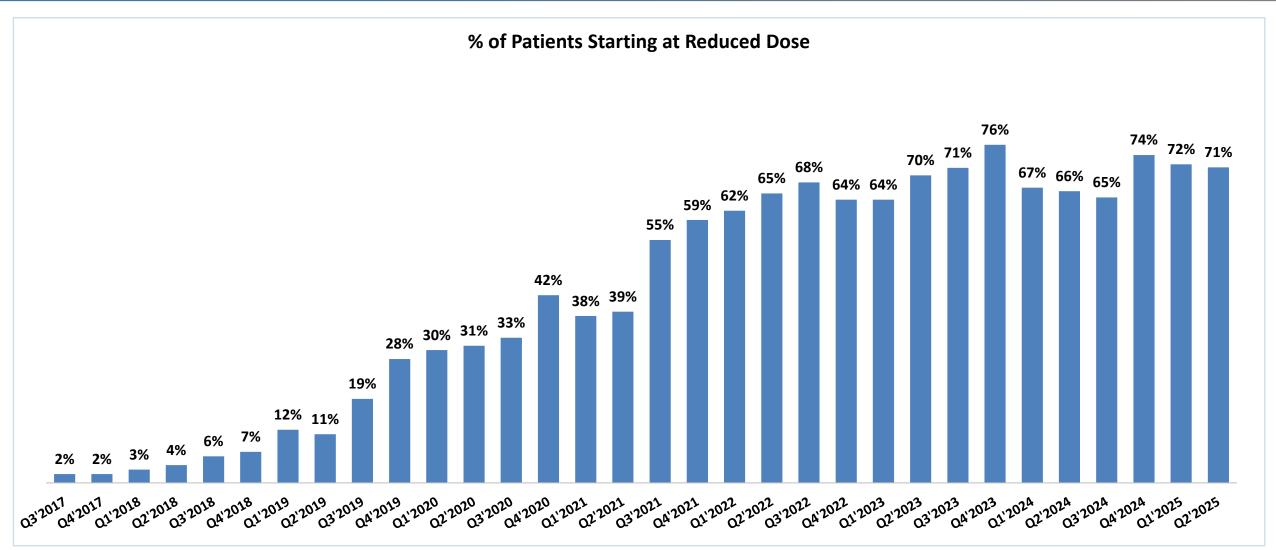


### **Inventory Change Bottles**

Q1'25	Q2'25
-250	-72



### ~71% of Patients in Q2'25 Started at a Reduced Dose\*







# **Rest of World Partnerships – Timelines**

Region	Partner	Regulatory Approvals	Commercial Launches
Australia / SE Asia	Specialised * Therapeutics	<ul> <li>2019 – Ext. Adj. in Australia, Singapore</li> <li>2020 – Ext. Adj. in Brunei, Malaysia, New Zealand</li> <li>2022 – Ext. Adj. in the Philippines; mBC in Singapore</li> <li>2023 – mBC in Malaysia</li> <li>2024 – Ext. Adj. and mBC in Thailand</li> </ul>	<ul> <li>2020 – Singapore</li> <li>2021 – Malaysia, Brunei, New Zealand</li> </ul>
Israel	MEDIS N Delivering functions the Heighbourn	• 2020 – Approved in Ext. Adj. and mBC	• 2020 – Launched
Canada	<b> ■Knight</b>	<ul><li>2019 – Ext. Adj. approved</li><li>2021 – mBC approved</li></ul>	• 2020 – Launched
Latin America	S PINT PHARMA	<ul> <li>2019 – Ext Adj in Argentina</li> <li>2020 – Ext. Adj in Chile, Ecuador; mBC in Argentina</li> <li>2021 – Ext Adj. and mBC in Peru; mBC in Chile; Ext. Adj. in Brazil</li> <li>2022 – Ext. Adj. in Mexico; mBC in Ecuador</li> <li>2023 – mBC in Colombia and Mexico</li> <li>2024 – mBC in Brazil</li> </ul>	<ul> <li>2020 – Argentina</li> <li>2021 – Chile and Peru</li> <li>2022 – Brazil</li> <li>2023 – Mexico and Colombia</li> </ul>
Europe Greater China Middle East North and West Africa South Africa Turkey	<b>S</b> Pierre Fabre	<ul> <li>2019 – Ext. Adj. EMA and Hong Kong</li> <li>2020 – Ext. Adj. in China, Taiwan</li> <li>2021 – mBC in Taiwan</li> <li>2023 – Ext. Adj. in Morocco, South Africa, and UAE</li> <li>2024 – Ext. Adj. in Syria, Saudi Arabia, Algeria, Turkey</li> </ul>	<ul> <li>2019 – Germany, UK, Austria</li> <li>2020 – Sweden, Finland, Scotland, Switzerland, Denmark, HK</li> <li>2021 – China, Taiwan, Greece, Czech Republic, Luxembourg</li> <li>2022 – Ireland and Spain</li> <li>2023 – Slovakia</li> <li>2024 – Morocco, South Africa, UAE, Turkey, Saudi Arabia</li> <li>Q1 2025 – Libya</li> </ul>
South Korea	BIXINK	• 2021 – Ext. Adj. in S. Korea	• 2022 – Launched
Russia/CIS	<b>E</b> R·KIM	Distribution agreement executed	



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